Alaska Mental Health Trust Authority Trust Land Office

Notice under 11 AAC 99.050 of

<u>Decision to Issue Negotiated Land Sale – Soldotna</u> MHT 9200793

Notice is hereby given that, pursuant to the provisions of AS 38.05.801 and 11 AAC 99, the Executive Director of the Alaska Mental Health Trust Land Office (TLO) has determined that it is in the best interest of the Alaska Mental Health Trust and its beneficiaries to complete a negotiated land sale of certain Trust land to Bryan & Shanlynn Cory. The basis for this determination is explained in a written best interest decision prepared by the Executive Director pursuant to 11 AAC 99.040.

The Trust land affected by the decision is adjacent to Soldotna Alaska and is more particularly described as: Lot 8E of Engineering Plat File No. 36-28, located within Section 26, Township 5 North, Range 8 West, Seward Meridian, containing approximately 2.06 acres (MH Parcel SM-0663).

Persons who wish to submit a qualified competing offer as described in Section XIII of the best interest decision, believe that the written decision should be altered because it is not in the best interest of the Trust or its beneficiaries, or because the decision is inconsistent with Trust management principles set out in 11 AAC 99.020, or any other provision of 11 AAC 99, must provide written comments on or before 4:30 PM, October 28th, 2021. Qualified competing offers and/or comments should be submitted to the TLO at 2600 Cordova Street, Suite 201, Anchorage, AK 99503, or by fax (907) 269-8905 or email mhtlo@alaska.gov. Following the comment deadline, the Executive Director will consider timely comments that question the decision on the basis of the best interest of the Alaska Mental Health Trust and its beneficiaries or inconsistency with 11 AAC 99, and the best interest decision may be changed in response to such written comments or other information. Commenting parties will be provided a copy of the final best interest decision after the end of the notice period.

To be eligible to file for reconsideration of the best interest decision, or to file a subsequent appeal to the Superior Court, a person must have submitted written comments during the notice period. Eligible persons will have twenty (20) calendar days after published notice of or receipt of the final written decision to request that the Executive Director reconsider the decision under 11 AAC 99.060(b).

Copies of the written decision are available at the Trust Land Office, or at https://alaskamentalhealthtrust.org/trust-land-office/. If you have any questions concerning this action, please contact the Trust Land Office at (907) 269-8658.

In compliance with the Americans with Disabilities Act, the Alaska Mental Health Trust is prepared to accommodate individuals with disabilities. Please contact the Trust Land Office at (907) 269-8658 for assistance. Requests for assistance must be received at least 96 hours prior to the comment deadline in order to ensure that any necessary accommodations can be provided.

							right	to	waive	technical	defects	in this	notice	or to	amend,
nost	hone or v	acate the	hest in	tere	st decision	n		1							

Jusdi Doucet

Executive Director

Date

Published Kenai Peninsula Clarion: 9/28/2021

The Alaska Mental Health Trust Authority Trust Land Office BEST INTEREST DECISION

Negotiated Land Sale - Soldotna

MHT: 9200793 MH Parcel: SM-0663

In accordance with AS 38.05.801 et seq. and the implementing regulations governing Alaska Mental Health Trust ("Trust") land management (11 AAC 99), Trust land shall be managed consistently with the responsibilities accepted by the State under the Alaska Mental Health Enabling Act (P.L. 84-830, 70 Stat. 709 (1956)). This means that management shall be conducted solely in the best interest of the Trust and its beneficiaries.

In determining the best interest of the Trust and its beneficiaries, and in determining consistency between state law and the Alaska Mental Health Enabling Act, the Executive Director of the Alaska Mental Health Trust Land Office ("TLO") shall, at a minimum, consider the following interactive Trust management principles in accordance with 11 AAC 99.020:

- Maximization of long-term revenue from Trust land;
- Protection of the corpus;
- Protection and enhancement of the long-term productivity of Trust land;
- Encouragement of a diversity of revenue-producing uses of Trust land; and
- Management of Trust land prudently, efficiently, and with accountability to The Trust and its beneficiaries.
- I. Proposed Use of Trust Land. Disposal of one Trust parcel through a negotiated sale in Soldotna (See Exhibit A Map) at a price of \$210,000.
- II. Applicant/File #. Bryan & Shanlynn Cory / MHT 9200793.

III. Subject Property.

- A. Legal Description. T. 005 N., R. 008 W., Seward Meridian, Alaska Section 26: Lot 8E of Engineering Plat File No. 36-28; containing 2.06 acres, more or less. According to the survey plat recorded and filed in the Kenai Recording District on December 2, 1965 as Plat K-1398.
- B. Settlement Parcel Number(s). SM-0663.
- C. Site Characteristics/Primary Resource Values. SM-0663 is a mostly wooded parcel with approximately 165ft. of road frontage on Fishermans Road (gravel) to the south and approximately 175ft. of waterfront on the Kenai River to the north. The parcel has a level topography with soil suitable for improved uses and utilities are in the area. The parcel is currently encumbered by an aging cabin and outbuildings from an expired 55-year lease.
- **D.** Historical and Existing Uses of the Property. The parcel was under lease (ADL 32065) until January 2021, when the lease was terminated due to expiration. There are

- presently five structures (cabin & outbuildings) remaining on the parcel from the former lease. There are currently no existing uses on the parcel. The Department of Natural Resources issued a Quitclaim Deed for this parcel to the Trust in 1996.
- E. Adjacent Land Use Trends. The general neighborhood is a sparsely developed area south of the Middle Kenai River just east of Brown's Lake. Development is limited as most of the parcels are large and ownership is concentrated in state and federal agencies, as well as Cook Inlet Region Inc. The predominant use of private riverfront land is for rural residences and recreational/seasonal cabins.
- F. Previous State Plans/Classifications. None.
- G. Existing Plans Affecting the Subject Parcel. This parcel is located in the Rural Zoning District of the Kenai Peninsula Borough and land use is unrestricted.
- H. Apparent Highest and Best Use. Rural residential or recreation.
- IV. Proposal Background. The applicants, Bryan & Shanlynn Cory, requested to purchase the property through negotiated sale and agreed to pay a premium of 40% above the appraised fair market value.
- V. Terms and Conditions. The parcel will be sold via a land sale contract at the time of closing. The terms and conditions include the following:
 - A. Parcel will be sold "as is" and "where is" with no guarantees as to the suitability for any intended use.
 - **B.** Purchaser agrees to pay for all escrow, title, and other closing costs including title insurance if title insurance is desired by the Purchaser.
- VI. Resource Management Considerations. The proposal is consistent with the "Resource Management Strategy for Trust Land," which was adopted March 2016 in consultation with the Trust and provides for the TLO to maximize return at prudent levels of risk, prevent liabilities, and convert nonperforming assets into performing assets. Past experience has demonstrated that it is unlikely that this parcel will appreciate at a rate that would justify holding it for a later sale. It is also not cost effective for the TLO to hold this parcel and incur the associated management costs and liabilities.

VII. Alternatives.

- A. Do nothing or offer sometime in the future. This alternative would delay receipt of revenues from sales, income from land sale contract interest, income from Trust principle interest, and could result in additional costs and risks to the Trust without significant increases in value.
- **B.** Leasing the parcel. Management costs to the Trust will generally decrease on the properties through a sale.
- C. Alternate development. Kenai Peninsula Borough ordinances to subdivide, plat, and construct road and utility infrastructure makes development of subdivision cost prohibitive. No interest has been expressed for material or mineral development.

VIII. Risk Management Considerations.

- A. Performance Risks. Performance risks will be mitigated through the TLO's Purchase and Sale Agreement and Quitclaim Deed.
- **B.** Environmental Risks. There are no known environmental risks associated with the proposed sale.
- C. Public Concerns. Subject to comments resulting from the public notice, there are no known public concerns.

IX. Due Diligence.

- A. Site Inspection. TLO staff inspected the parcel in June 2021. In addition, a detailed examination was done by the appraiser of all available data pertaining to the parcel when the valuation was completed in December 2020.
- **B.** Valuation. An appraisal for SM-0663 was completed in December of 2020 and the determined valuation of fair market value was \$150,000.
- C. Terms and Conditions Review. An agreement for the purchase and sale of the property was completed on September 7, 2021. The standard TLO land sale contract documents have been reviewed by the Department of Law.

X. Authorities.

- A. Applicable Authority. AS 37.14.009(a), AS 38.05.801, and 11 AAC 99 (key statutes and regulations applicable to Trust land management and disposal).
- B. Inconsistency Determination. As the proposed negotiated sale is specifically authorized under 11 AAC 99, any relevant provision of law applicable to other state lands is inapplicable to this action if it is inconsistent with Trust responsibilities accepted by the State under the Alaska Mental Health Enabling Act (P.L. 84-830, 70 Stat. 709 (1956)) as clarified by AS 38.05.801 and Alaska Mental Health Trust land regulations (11 AAC 99). 11 AAC 99 includes determinations that certain State statutes applicable to other State land do not apply to Trust land unless determined by the Executive Director, on a case-by-case basis, to be consistent with 11 AAC 99.020. The State Statutes deemed inconsistent with Trust management principles and inapplicable to Trust land by these regulations have not been applied to this decision or this action, including, but not limited to, AS 38.04 (Policy for Use and Classification of State Land Surface), AS 38.05.035 (Powers and Duties of the Director), AS 38.05.300 (Classification of Land), AS 38.05.945 (Notice), AS 38.05.946 (Hearings), and 11 AAC 02 (Appeals).
- C. Provisions of law applicable to other state land that are determined to apply to trust land by the executive director, on a case-by-case basis include:
 - i. AS 38.05.035(i). persons eligible to file a request for reconsiderations
 - ii. 11 AAC 02.030 (a) and (e), filing request for reconsideration
 - iii. 11 AAC 02.040 timely filing
- XI. Trust Authority Consultation. TLO consultation is defined in statute and regulation under AS 37.14.009(a)(2)(C) and 11 AAC 99.050 and clarified under 11 AAC 99.030(d)

which requires the executive director to consult before issuing a public notice of a written decision of best interest.

- XII. Best Interest Decision. Given the information above and the information contained in the complete record, the Executive Director finds that the proposed transaction is in the best interest of the Trust, subject to the terms and conditions addressed in this decision. The decision is based upon the consideration of the five Trust management principles set out in 11 AAC 99.020 and is in full compliance with 11 AAC 99. This decision does not preclude the TLO from determining that an alternative proposal will serve the best interest of the Trust. A future determination of that nature will require a best interest decision specific to the proposal.
 - A. Non-competitive Disposal Determination. 11 AAC 99.020 (d) allows for the disposal of Trust land through a competitive basis, unless the Executive Director in consultation with the Trust Authority, determines in a written decision required by 11 AAC 99.040 that a non-competitive disposal is in the best interest of the Trust and its beneficiaries. This property is being sold at a premium of 40% above the appraised value to compensate for not selling the land through a competitive process. This 40% premium offer exceeds the historical average of competitive sales in the immediate area. Given the 40% premium price offered, and historical sales comparisons, a non-competitive disposal is in the best interests of the Trust and its beneficiaries. If another party submits a qualified offer as explained in Section XIII, the Executive Director may consider a competitive sale under the authority of this decision.
- XIII. Opportunity for Comment. Notice of this Best Interest Decision will take place as provided under 11 AAC 99.050. Persons who believe that the decision should be altered because it is not in the best interest of the Trust or its beneficiaries, or because the decision is inconsistent with Trust management principles set out in 11 AAC 99.020 or any other provision of 11 AAC 99, must provide written comments to the TLO during the notice period. Other persons who may be interested in purchasing the Property must submit their proposals during the 30-day public notice period. Instructions to apply can be found online https://alaskamentalhealthtrust.org/trust-land-office/land-sales/land-useapplication/. To be considered a qualified competing offer, applications must include the application fee, a formal Letter of Intent to include an offer price that exceeds the current offer of \$210,000.00 for the parcel, and a deposit of 10% of the offered price in certified funds. In the event that there is competing interest, all qualified interested parties will be notified by phone, fax, or e-mail how they may participate in the alternative sale process. Following the comment deadline, the Executive Director will consider timely written comments that question the decision on the basis of the best interest of the Trust and its beneficiaries or inconsistency with 11 AAC 99. The Executive Director may then, in his or her discretion, modify the decision in whole or in part in response to such comments or other pertinent information, or affirm the Best Interest Decision without changes. The Best Interest Decision as modified or affirmed will become the final agency action, subject to reconsideration procedures under 11 AAC 99.060. Additional notice will be provided for a substantially modified decision. If no comments are received by the end of the notice

period, this Best Interest Decision will be affirmed, and the proposed action taken. (See notice for specific dates.)

XIV. Reconsideration. To be eligible to file for reconsideration of this Best Interest Decision, or to file a subsequent appeal to the Superior Court, a person must submit written comments during the notice period.

Persons who submit timely written comments will be provided with a copy of the final written decision and will be eligible to request reconsideration within 20 calendar days after publication of the notice or receipt of the decision, whichever is earlier under 11 AAC 99.060(b). This request must be accompanied by the fee established by the Executive Director under 11 AAC 99.130, which has been set at \$500, to be eligible for reconsideration. The Executive Director shall order or deny reconsideration within 20 calendar days after receiving the request for reconsideration. If the Executive Director takes no action during the 20-day period following the request for reconsideration, the request is considered denied. Denial of a request for reconsideration is the final administrative decision for purposes of appeal to the superior court under AS 44.62.560.

XV. Available Documents. Background documents and information cited herein is on file and available for review at the TLO, located at 2600 Cordova Street, Suite 201, Anchorage, Alaska 99503. Phone (907) 269-8658. Email: mhtlo@alaska.gov.

The disposal action proposed by this decision will occur no less than 30 days after the first publication date of this decision, and after the conclusion of the TLO administrative process. For specific dates or further information about the disposal, interested parties should contact the TLO at the above address, or visit the website at: www.mhtrustland.org

XVI. APPROVED:

Jusdi Doucet

Executive Director

Alaska Mental Health Trust Land Office

9/23/21 Date

In accordance with 11 AAC 99.030(d) and the policies of the Alaska Mental Health Trust Authority, the Trust Land Office has consulted with me, and received concurrence to proceed with the above transaction.

Michael K. Abbott

Chief Executive Officer (CEO)

Alaska Mental Health Trust Authority

Exhibit A – Map MHT 9200793



