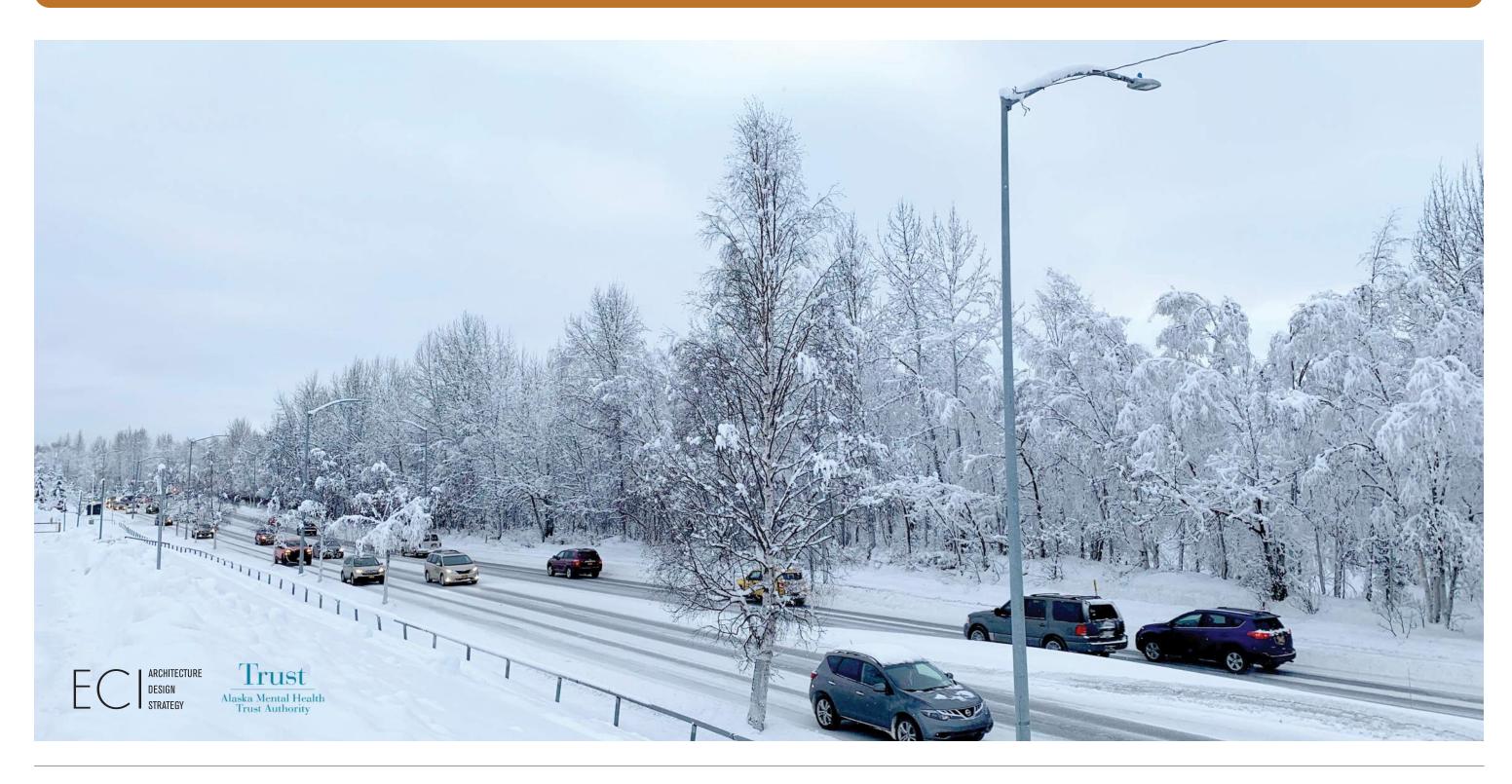
Community Park Subdivision • Anchorage, Alaska



Today - First Steps Toward a Master Plan

- · Examine Community Park's physical opportunities and burdens.
- · Highlight Community Park's stakeholder interests and needs.
- · Compare current zoning and Municipality of Anchorage proposed changes.
- Understand some current and future costs.
- · Identify some potential revenue sources and development.
- Review Next steps.

What is a Master Plan... for Community Park?

- · Analyze and record AMHTA, stakeholder and Community Input.
- · Record opportunities burdens, assets and liabilities.
- Assess the feasibility of development opportunities.
- · Prepare expectations for growth and development.
- · Create an image or vision of the future for Community Park.
- · Establish expectations for the Trust and Community Park stakeholders.

Community Park

Location



Bragaw Street

3,078,961 SF (70.68 acres) of Trust land in middle of Anchorage, immediately North of the UMED district.

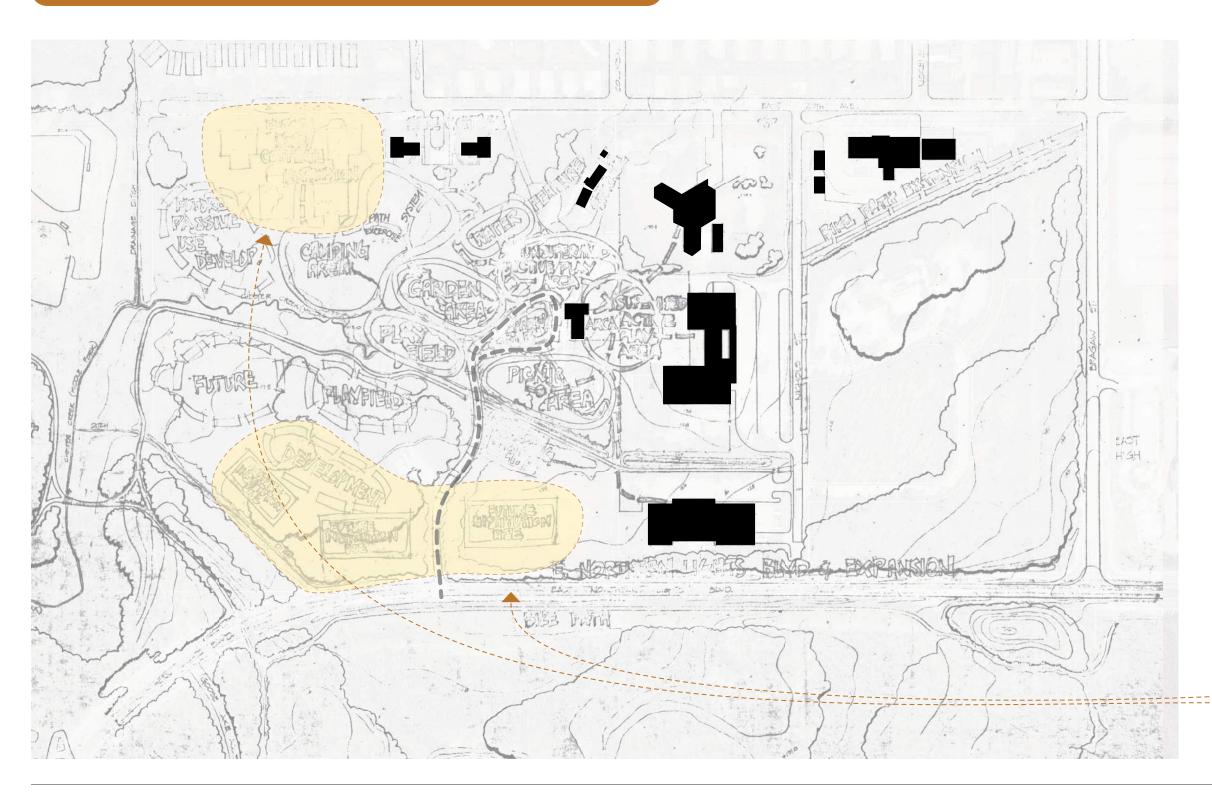
Northern Lights Boulevard





Community Park History

50+ Years of Beneficiary Serving Organizations



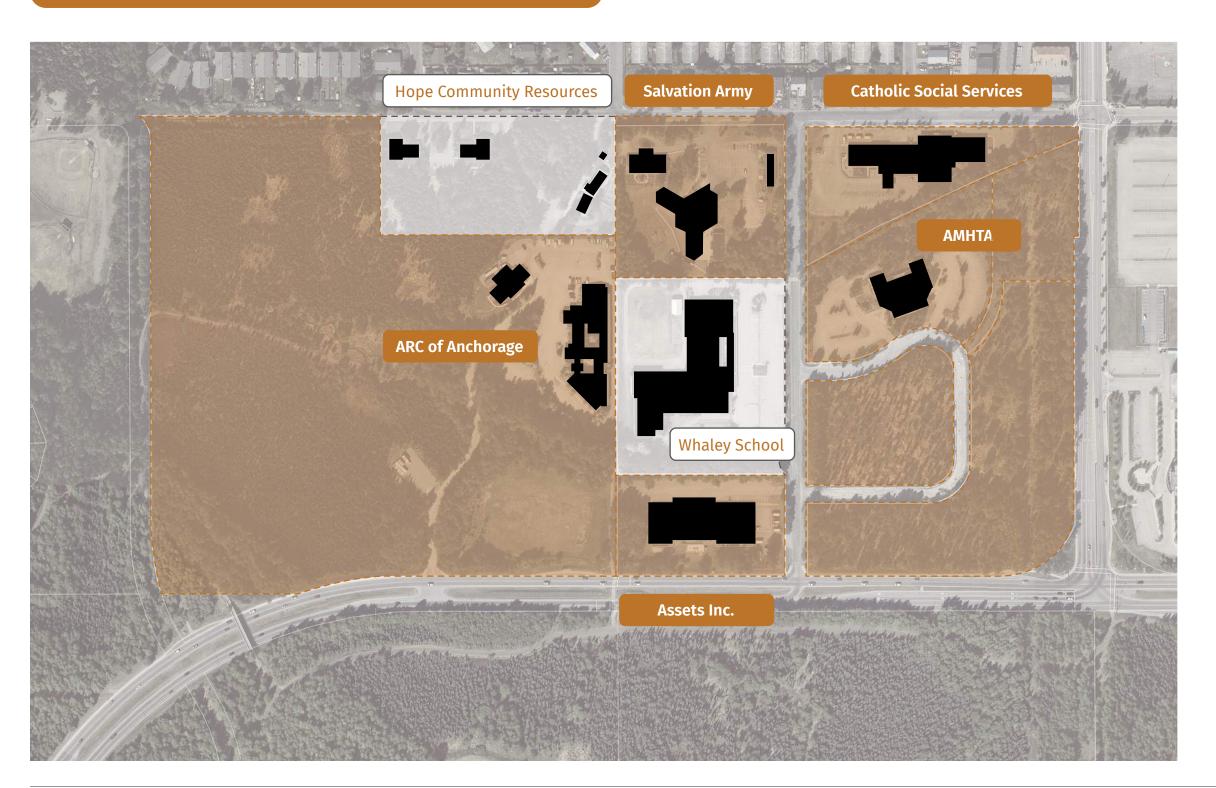
1981 ARCA Park

Outdoor recreational opportunities for a community and Trust beneficiaries.

1981 "future" development sites

Community Park Today

Six Beneficiary Organizations + the Trust Authority



Trust Property

ARC of Anchorage

Salvation Army

Catholic Social Services

Assets Inc.

Alaska Mental Health Trust Authority

Other's

Hope Community Resources

Anchorage School District Whaley School

Community Park Opportunities



Natural Features

Chester Creek

Recreational Access

Trail System

Public Transportation

-- Bus routes

Being close to public transportation is a must for all organizations on site.

All spend money on vandalism, as most areas are vacant off hours.

Community Park Physical Burdens



Wetlands

Class A (formerly Preservation)

These have the highest wetland resource values. They perform at least two, and typically more, significant wetland functions. "A" wetlands are considered most valuable in an undisturbed state, as most uses or activities, especially those requiring fill, negatively impact known wetland functions. "A" wetlands are not to be altered or otherwise disturbed in any manner, except as outlined elsewhere in the Plan's enforceable policies. Any activity that includes placement of fill in "A" wetlands requires an Individual Section 404 Permit from the Corps of Engineers prior to development.

Source: https://www. muni.org/Departments/ OCPD/Planning/Physical/ EnvPlanning/Pages/ WetlandFAQs.aspx

Class B

Class C

5 year project development

Community Park Lease Expiration Dates



All buildings will be 50+ years old.

2036

2035

2034

2033

2032

2031

2030

2029

2028

2027

Assets lease expires 6/30/2026

Catholic Social Services 4/30/2026

2026

Whaley School major capital improvement

2025

2024

Salvation Army 10/1/2023

2023

2022

2021

Today

Community Park Building Age and Condition



Trust Property

Total Area Building Condition

63,018 sf Good

25,566 sf Fair

50,432 sf Poor

139,016 sf Total

Other's

Total Area Building Condition

8,158 Good

- Fair

57,688 Poor

65,846 Total

Total

204,862 Total

Community Park Vacant Land



Land Area

Land Area Location

307,501sf Lot A

87,950sf Lot B

131,151sf Lot C

225,000sf ARC Ball field

751,602sf Total

Stakeholder Meeting Highlights

Hope Community Resources

What they have:

- (Good) two 4,079gsf 10-occupant homes
- (Poor) 4,000gsf office/meeting building
- (Poor) 1,500gsf 2-unit apartment building

How They Collaborate on-site:

- CITC leases 10 units for transitional housing
- Assets leases the apartments
- Provides emergency egress to ARC

What They Want:

- Affordable housing
- 50-unit housing complex for low-income and disabled
- Senior housing and services
- Sell land to cover the cost of leases elsewhere

Catholic Social Services

What they have:

• (Poor) 32,701gsf food pantry, office and Head Start

How They Collaborate on-site:

ASD's ACE ACT students volunteer at the food pantry

What They Want:

- A permanent location where they could invest
- Purchase the property

ARC of Anchorage

What they have:

- (Very Good) 27,619gsf multipurpose building
- (Good) 4.000gsf office/residential home

How They Collaborate on-site:

- Share resources with HOPE, Assets
- Provides classrooms to ASD's ACE and ACT programs.

What They Want:

- Stabilize their current services; revenue is falling.
- Interested in revenue generation through a multifamily housing mixed use building that provided market-rate units with assisted living.

Salvation Army

What they have:

- (Poor) 14,731gsf outpatient facility
- (Poor) 3,000gsf outpatient facility
- (Good) 6,000gsf outpatient facility

How They Collaborate on-site:

Often share clients with Catholic Social Services

What They Want:

- First-right of refusal in purchasing the property
- Transitional housing
- Senior housing facilities
- Long-term permanent housing
- A family services office

Whaley School (ASD)

What they have:

• (Poor) 52,188gsf, 89 student capacity elementary

How They Collaborate on-site:

• They have good relationships with their neighbors, but it is not critical to their operations.

What They Want:

• In 6 to 12 years ASD will make a large capital investments or rebuild because the school does not meet their programming needs, though rebuilding is unlikely in today's funding climate. ASD is open to rebuilding in another location.

Assets Inc.

What they have:

• (Fair) 25,566gsf office and print shop

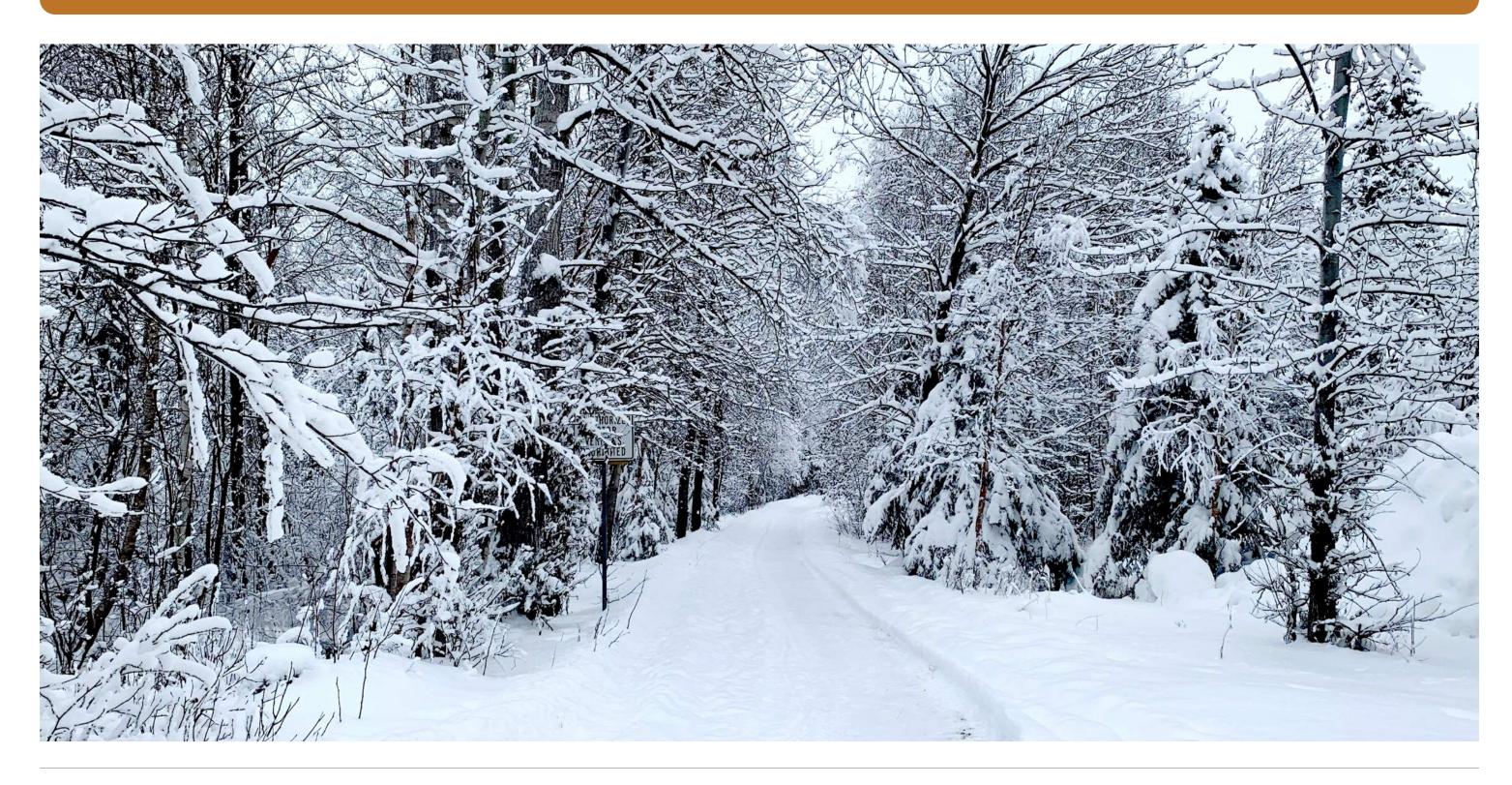
How They Collaborate on-site:

· Although their focus is not on housing, they do run some residences and help people find housing.

What They Want:

- More office space with meeting room, more storage space for the print shop, and more garage space for vehicle maintenance.
- Additional revenue, currently operational costs increase while revenue remains flat.
- More housing for clients.

Zoning and Costs



Municipality of Anchorage 2040 Land Use Plan Proposed Zoning

R-4A (amended): Multifamily Residential Mixed-Use District

63 possible use types

The R-4A district is a primarily residential district intended for high-density multifamily dwellings, with gross densities intended to be greater than 35 dwelling units per acre. Commercial retail, services, and office uses are also allowed in combination with housing to create a truly mixed-use neighborhood environment, although a majority of the gross floor area of the development shall be a residential use. This district is to be applied in areas near downtown and midtown, in order to provide housing densities which support these city centers, efficient use of residential land, and residential living opportunities near employment and services. By providing the flexibility for integrated mixed-use site development, the R-4A district facilitates reinvestment and revitalization within areas in transition. New mixed-use development should facilitate strong pedestrian and bicycle connections with nearby neighborhoods and city centers.

Current Zoning

PLI: Public Lands and Institutions District

90 possible use types

The PLI district is intended to include major public and quasipublic civic, administrative, and institutional uses and activities.

The property could maintain and be developed under it's current zoning.

There are no requirements to accept the proposed zoning, however incentives could be available with the proposed zoning.

Unlikely use types

R-4A and PLI shared use types

Cemetery or mausoleum Library Natural resource extraction, organic and inorganic Land reclamation Utility substation Antenna only, small

R-4A only (amended)

Manufactured home community Rooming- house

+

or PLI only

Crematorium Aquarium Correctional institution Airport or Airstrip, private or Heliport Railroad passenger terminal Transit center Utility facility Wind energy conversion system (WECS), utility Antenna only, large Type 1, 2 and 4 tower Commercial horticulture Animal shelter Large domestic animal facility, principal use General outdoor recreation, commercial Golf course Motorized sports facility Shooting range, outdoor Skiing facility, alpine Data processing facility Camper park or Recreational and vacation camp Natural resource extraction, placer mining Aquaculture Impound yard Outdoor storage and storage of vehicles associated with a community use Warehouse or wholesale establishment, general Warehouse or wholesale establishment, light Composting facility Incinerator or thermal desorption unit Landfill and Recycling drop-off or Solid waste transfer Snow disposal site

* current Community Park uses

R-4A and PLI shared use types

Residential

Assisted living facility (9 or more residents)
Habilitative care facility, small, medium and large
Transitional living facility

Community

Adult care facility (3-8 persons)

* Child care center (9 or more children)

Community center Neighborhood recreation center Religious assembly

* Social service facility

Boarding school
College or university
Elementary school or middle school
High school
Instructional services

* Health services

Community garden
Park, public or private
Community or police substation
Fire station
Tower, high voltage transmission

Commercial

Club / lodge / meeting hall Fitness and recreational sports center Restaurant

* Office, business or professional

Farmers market
Parking lot or structure (50+ spaces)
Parking lot or structure (less than 50 spaces)

Industrial

Commercial food production

Likely use types

R-4A only (amended)

Residential

+

- B Dwelling, mixed-use
- B Dwelling, multifamily
 Dwelling, single-family, attached
 Dwelling, single-family, detached
- B Dwelling, townhouse
- B Dwelling, two-family
- B Assisted living facility (3-8 residents)

 Community
- B Adult care facility (9 or more persons)
 - B Child care home (up to 8 children)

Commercial

- Retail and pet services
 - Veterinary clinic
 - Theater company or dinner theater
- Bar
- Food and beverage kiosk
 - Financial institution

* Business service establishment

General personal services

Convenience store

General retail ◀-----

- Grocery or food store
- Liquor store
 - Extended-stay lodgings
- Hostel
- Hotel/motel
- lnn

Industrial

- \$ Cottage crafts
- Manufacturing, light

or PLI only

Residential

- B Correctional community residential center **Community**
 - Government administration and civic facility
- B Homeless and transient shelter
- B Vocational or trade school
- B Hospital/health care facility
- Nursing facility
 Public safety facility

Commercial

- Civic / convention center
- \$ Entertainment facility, major
- Broadcasting facility
- Governmental service
 - Research laboratory

community Park Organizations are interested in housing

big decision

- B beneficiaries social service program or supportive of beneficiary social services program
- \$ lease revenue possible

(Amended per 11/19/2019 working draft)

Community Park Contributions

Fiscal Year 2011-2020 Trust Grants

\$362,970 Catholic Social Services
\$30,000 Assets Inc
\$178,060 ARC of Anchorage
\$394,923 Hope Community Resources
\$68,745 Anchorage School District
\$32,667 Salvation Army

\$1.1 M Total

These grants are not specific to the organization's Community Park sites.

Fiscal Year 2011-2020 Uncompensated Use

Estimated lease costs avoided for the Community

Park beneficiary serving organizations on Trust

Property because of current lease agreements:

Estimated cost/sf Building Condition

\$1.00/sf poor

\$1.25/sf fair

\$1.60/sf good

NNN lease

2.0% escalation

139,016 sf of building area

\$15.1 M

Community Park Initial Development Costs - "clearing"

rezoning and replatting costs, utility and wetland accommodation costs and escalation will be identified in later stages

Demolish

A large portion of the buildings in Community Park old and in poor condition. They will require a major investment or replacement. To demolish Community Park buildings on Trust property considered to be in poor or fair condition assume:

\$32 per gross sf 75,998sf of poor and fair condition buildings

\$ 2.5 M

Relocate

To relocate Community Park organizations occupying buildings, on Trust Land, in poor or fair condition:

Costs (in 2020 dollars) include furniture, fixtures and equipment, move-in logistics and labor, financing, legal and professional services, construction administration, special inspections and fees, owner (10%) and builder (15%) construction contingencies, Title 36 wages and a builder's general conditions (12%). Costs assume a new tenant renovation in an existing commercial building.

\$243 - \$272 per gross sf

75,998sf of poor and fair condition buildings

\$18.5 M - \$20.7 M

New Tenant Improvements Only

Community Park Development Potential Revenue

less risky ------ more risky

Land Lease

750,000 sf of vacant land area

\$21-24 per sf land value

\$15.8 M - \$18 M land value

8% lease on land value

\$1.3 M - \$1.5 M annual revenue

10 year income plus 2% escalation

\$ 14.1 M - \$16.2 M

(actual land lease's terms are typically 30-60 years)

Lender

20 M Loan (20% of a hypothetical project)

5% Interest Rate

10 year income, 25 year amortization

\$ 7.5 M

(This is an option available to the Trust to **encourage a development**, but not to facilitate the highest return on investment which could be 6.5%, 1.5% higher)

Equity

20 M (20% of a hypothetical project)

12% Interest

10 year term, 25 year amortization

\$ 24.0 M

Community Park Summary (10 year)

The estimated sums below are not complete or final development sums.

	Revenue	Expense
Land Lease	\$14,100,000	
Equity	\$24,000,000	
Lender	\$7,500,000	
Demolish		\$(2,500,000)
Relocate		\$(18,500,000)
Uncompensated Use		\$(15,100,000)
	\$45.6 M	\$(36.0) M

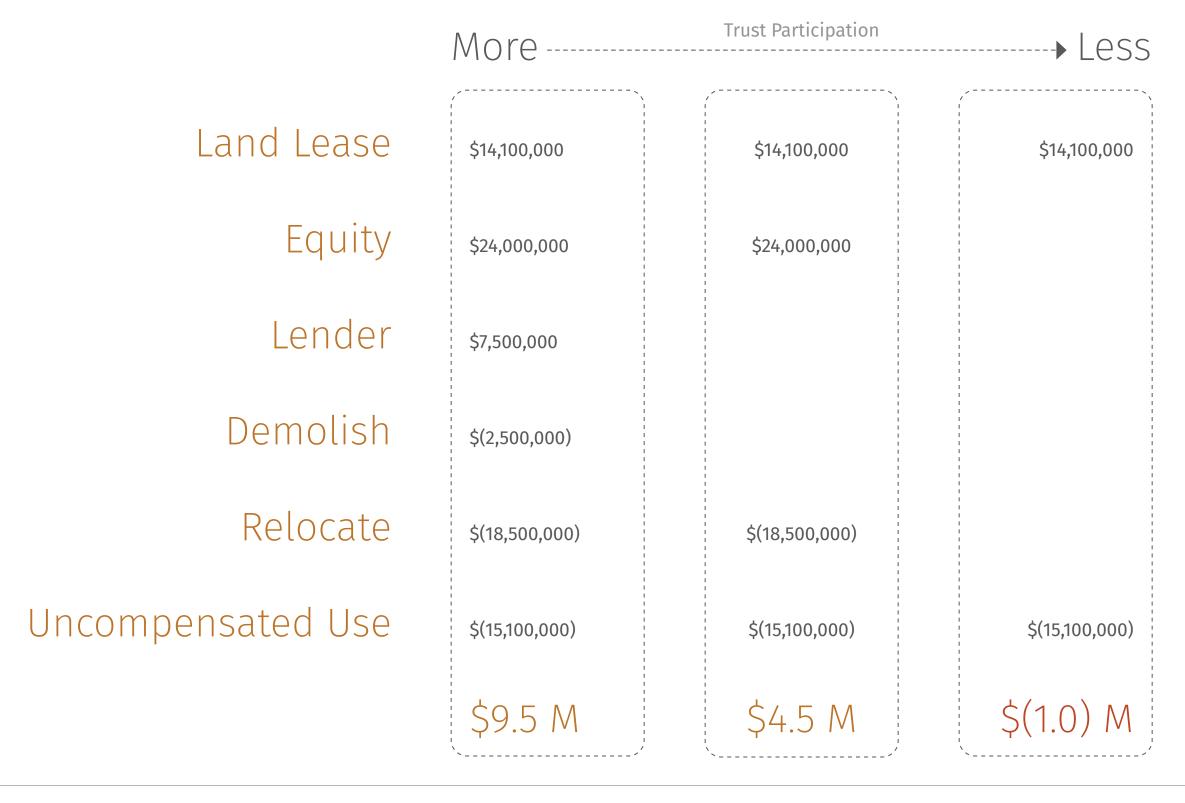
Community Park Development Potential Futures (10 year)

The estimated sums below depict initial relationships, they are not complete or final development sums.

	Revenue			Expense
Land Lease	\$14,100,000	\$14,100,000	\$14,100,000	\$14,100,000
Equity	\$24,000,000	\$24,000,000	\$24,000,000	
Lender	\$7,500,000	\$7,500,000		
Demolish			\$(2,500,000)	\$(2,500,000)
Relocate		\$(18,500,000)	\$(18,500,000)	\$(18,500,000)
Uncompensated Use	\$(15,100,000)	\$(15,100,000)	\$(15,100,000)	\$(15,100,000)
	\$30.5 M	\$12.0 M	\$2.0 M	\$(22.0) M

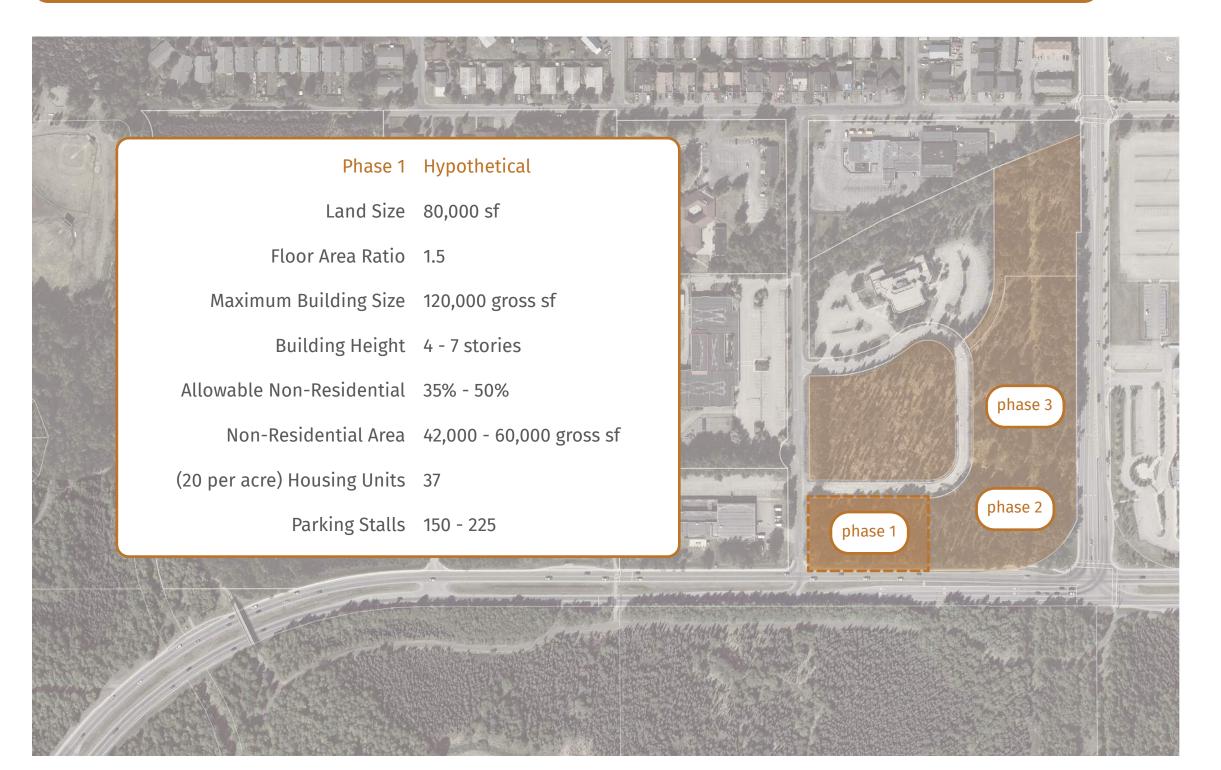
Community Park Development Potential Futures (10 year)

The estimated sums below depict initial relationships, they are not complete or final development sums.



Hypothetical R-4A (amended) Phasing, Size and Cost

Project Costs between \$425 and \$475 per sf



Costs (in 2020 dollars) include shelled non-residential spaces, completed residential units ready for move-in, site improvements, landscaping, parking and site lighting, financing, legal and professional services, construction administration, special inspections and fees, owner and builder construction contingencies, Title 36 wages and a builder's general conditions.

Next Steps - Leading to a Master Plan

 Engage outside organizations to identify potential interest, investment and incentives.

Municipality (potential for a Reinvestment Focus Area agreement)

Surrounding Institutions

Private Interests

- · Build and test preliminary financial models (proforma) for current and proposed uses.
- Test physical limits of lots and potential lots.
- Develop a plan for expiring lease agreements and impending deferred maintenance costs.